



Perennial Trusts

Additional Application Form

3 May 2016

How to invest

1. Read all of the information in this additional application form.
2. Complete all of the relevant sections of this additional application form.
3. Read and sign the declaration on page 3 of this additional application form.
4. Lodge your additional application form along with your cheque or electronic payment.

Issued by the Responsible Entity: Perennial Investment Management Limited
ABN 13 108 747 637 AFSL 275101 (PIML) Investment Manager: Perennial Value Management Limited ABN 22 090 879 904 AFSL 247293 (Perennial)

For immediate assistance please call a Client Services Representative on 1300 730 032 (+612 8274 2777 New Zealand).

Please use CAPITAL letters and tick (✓) boxes where appropriate.

Additional investments can only be made into a Trust(s) which you are already invested in.

All words and phrases in this additional application form have the same meaning as given to them in the relevant Product Disclosure Statement (PDS) and Additional Information Booklet.

Incomplete or incorrectly completed additional application forms

If, for any reason, we are unable to process your additional application (e.g. the form is incomplete or incorrectly completed), the additional application monies will be held by us in a non-interest-bearing Trust account for up to 30 days (while we endeavour to verify your identification information or obtain any necessary outstanding information) after which we will return the additional application monies to you.

We reserve the right not to accept (wholly or in part) any application for any reason or without reason. If we refuse to accept an additional application, any funds received from you will be returned to you without interest.

Additional investments by BPAY¹

You do **not** need to complete this form if you are making an additional investment using BPAY.

Using BPAY

BPAY is a secure and convenient way to make either initial investments or one-off additions to your investment by calling your financial institution or visiting their website. Payments can be made from your cheque, savings, debt or transaction account.

To make an additional investment using BPAY, you will need to know:

- The Biller Code for the Trust in which you wish to make an additional investment, (please refer to the relevant PDS or visit www.perennial.net.au); and
- Your Customer Reference Number (CRN) consists of the first four digits of the Trust's Biller Code and your Investor Number.

1. BPAY[®] is a registered trademark of BPAY Pty Ltd ABN 69 079 137 518.

Please note:

- BPAY payments generally cannot be reversed.
- Additional investment minimums still apply to BPAY payments.
- BPAY is only available to investors with an Australian financial institution account.

Please contact your financial institution to arrange to use BPAY through telephone or internet banking. Please note that BPAY is not available from all financial institutions.

Using EFT

To make your additional application(s) via EFT please deposit the funds to the below account:

Bank	National Australia Bank
Account name	NNLOCA ANF Perennial Investment Management Ltd Application Account
BSB	083-043
Account Number	46-771-9297
Reference	Account Name OR Investor Number

Step 1: Investor Details

This is an additional application. Please provide your:

Investor Number

Account Name

Step 2: Investment Details

Name of Trust	APIR Code	Amount to be invested
<input type="text" value="Perennial Value Australian Shares Trust"/>	<input type="text" value="IOF0200AU"/>	<input type="text" value="\$"/>
<input type="text" value="Perennial Value Shares For Income Trust"/>	<input type="text" value="IOF0078AU"/>	<input type="text" value="\$"/>
<input type="text" value="Perennial Value Smaller Companies Trust"/>	<input type="text" value="IOF0214AU"/>	<input type="text" value="\$"/>
<input type="text" value="Perennial Value Wealth Defender Australian Shares Trust"/>	<input type="text" value="IOF0228AU"/>	<input type="text" value="\$"/>
<input type="text" value="Perennial Value Shares Wholesale Trust"/>	<input type="text" value="IOF0206AU"/>	<input type="text" value="\$"/>

Please note: Your income will be distributed in accordance with your instructions currently held on record.

Please make cheque payable to 'NNLOCA ANF Perennial Investment Management Ltd Application Account A/C Applicant Name' marked 'Not Negotiable' and post to: Perennial Trusts, Registry Services, GPO Box 1406, Melbourne VIC, 3001

Step 3: Applicant Declaration

I/We wish to make an additional investment in the Perennial Trust(s) nominated at Step 2 as described in the relevant PDS and Additional Information Booklet (if applicable) that this additional application form relates to. I/We have personally received an electronic or paper copy of the relevant PDS and Additional Information Booklet (if applicable) before applying for an investment in the Trust(s).

I/We declare that:

- All details in this additional application form are true and correct.
- I/We have received and accepted this offer in Australia or New Zealand.
- I/We are making an additional investment in a Trust in which I/we already have an investment.
- I/We agree to provide any information that may be required for the purposes of the Anti-Money Laundering and Counter-Terrorism Financing Act 2006 (AML/CTF Law).

I/We confirm that I/we have read and understood:

- That an investment into the Perennial Trusts does not represent an investment in PIML, Perennial, nor any related body corporate within the IOOF group.
- That neither PIML, Perennial, nor any related body corporate within the IOOF group, guarantees the performance of the Perennial Trusts or the return or repayment of capital or income.
- The relevant current PDS in its entirety and on becoming a unit holder, I/we agree to be bound by the provisions of the relevant PDS and the constitution of the Trust(s) (as amended from time to time).
- That investments in the Trust(s) are subject to investment risks, including delays in repayment and loss of income and capital invested.

I/We acknowledge that I/we have read and understood the Privacy section in the relevant PDS or Additional Information Booklet (if applicable) and I/we consent to providing PIML with personal information pursuant to the Privacy Act 1988 (Cth) for the purposes described in the relevant PDS or Additional Information Booklet (if applicable).

New Zealand investors (must complete if New Zealand investor)

By ticking this box (✓), I/we acknowledge that:

- I am/we are a New Zealand investor(s); and
- I/we have received the relevant PDS and the Additional Information Booklet (if applicable) relating to this Trust; and
- I/we confirm that I/we have read the content of the section entitled 'Investment by New Zealand investors' in the relevant PDS or Additional Information Booklet (if applicable).

Power of Attorney

If signed under a Power of Attorney, the attorney certifies that he/she has not received revocation of that power.

If the Power of Attorney has not previously been registered with PIML, please enclose an original certified copy of the Power of Attorney and the required proof of identification documents in accordance with AML/CTF Law with your Application Form. For further information, please contact a Client Services Representative on 1300 730 032 (+612 8274 2777 New Zealand).

For Company Investors

This additional application must be signed:

- by two Directors or a Director and Company Secretary; or
- by the Sole Director (where applicable); or
- under Common Seal.

Signatory 1

Title (if applicable)

e.g. Director/Sole Director/Company Secretary

Print Name

Date (dd/mm/yyyy)

Signatory 2

Title (if applicable)

e.g. Director/Company Secretary

Print Name

Date (dd/mm/yyyy)

Signatory 3 (for additional Trustees if applicable)

Title (if applicable)
e.g. Director/Company Secretary

Print Name

Date (dd/mm/yyyy)

/ /

Common Seal (of company) (if required)

Signatory 4 (for additional Trustees if applicable)

Title (if applicable)
e.g. Director/Company Secretary

Print Name

Date (dd/mm/yyyy)

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Post to:
Perennial Trusts
Registry Services
GPO Box 1406
Melbourne VIC 3001

Fax to:
1300 365 601

Email to:
invest@perennial.net.au

Client Services:
1300 730 032
(+612 8274 2777 New
Zealand)

Website:
www.perennial.net.au