

IOOF Investment Management Limited
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28 October 2014

Dear Investor,

Proposal to Terminate

The Perennial International Equities Trust (ARSN 096 017 211)

We are writing to notify you that IOOF Investment Management Limited as Responsible Entity of the Perennial International Equities Trust ('Trust'), in consultation with the investment manager, has determined that the Trust be terminated

This reflects the investment manager's decision to exit the management of global equities via the sale of the Perennial International boutique to Pinnacle Investment Management Limited as well as the receipt of a significant redemption request which is to be processed at the end of November. With this knowledge, our assessment is that the Trust will not have sufficient scale to enable it to achieve its purpose and we therefore cannot justify its continued operation in the best interests of investors. Accordingly, we propose to terminate the Trust, realise the assets and return the proceeds to unit holders in accordance with the instructions provided to us.

Under the *Corporations Act 2001*, the Responsible Entity may terminate the Trust after giving investors 28 days' notice of the termination and on the basis that no unit holder meeting to consider the proposal to terminate the Trust is convened.

We will write to you again on or around 27 November 2014 to provide an update on the proposal to terminate the Trust.

Maintaining your investment via switching to an equivalent product

Should you wish to retain your investment in this asset class, you may wish to switch your investment to the Perennial International Shares Wholesale Trust which offers the same product features, including fees and costs any time up to and including 25 November 2014. If you elect to switch your investment, the normal transaction fees for the transfer of your investment will apply.

For your information, we enclose a copy of the Product Disclosure Statement for the Perennial International Shares Wholesale Trust and the Perennial Wholesale Trusts Reference Guide dated 1 July 2014. Information on how to invest can be found at www.perennial.net.au.

We note that the Responsible Entity has appointed Pinnacle International Equities Limited as the investment manager of the Perennial International Shares Wholesale Trust effective from 1 December 2014. At that time, the product will be renamed Pinnacle International Shares Wholesale Trust and new offer documents will be issued.

There will be **no change** to any other product features or the investment strategy.

Expiry of the notice period and wind-up process

If you maintain your investment in this Trust, on the basis that a unit holder meeting is not called, the Responsible Entity will commence the wind-up process on or around 28 November 2014. At that point in time, we will start to liquidate the assets and realise the investments of the Trust.

Given the nature of the assets held in the Trust, based on normal market conditions, we anticipate the proceeds will be available to unit holders on or around 15 December 2014.

What do you need to do?

Proposal to terminate

If you accept the proposal to wind up the Trust, you do not need to take any action at this time. If you wish to convene a meeting of unit holders to consider and vote on the proposed termination of the Trust you need to submit a request for a unit holder meeting to us by no later than 5.00pm (Melbourne time) on 27 November 2014.

The termination of the Trust may have tax implications for you as a result of the capital gains or losses on the disposal of your units. We therefore recommend that you speak to your tax adviser about your individual circumstances. A tax statement will be sent to you after 30 June 2015.

Switching your investment

If you decide to switch your investment to the Perennial International Shares Wholesale Trust, your completed application form, confirming that you have read and understood the relevant product disclosure statement and additional information, should be submitted by no later than 2:00pm on Tuesday 25 November 2014.

Redeeming your investment

If you decide to redeem your investment in the Trust prior to the proposed termination in November 2014, your completed withdrawal form should be submitted by no later than 2:00pm on Tuesday 25 November 2014.

You may also wish to speak to a financial adviser in relation to reinvesting your money.

Where to go for more information?

Should you require any further information at this time, please contact your financial adviser or a Perennial Client Services Representative on 1300 730 032 or via invest@perennial.net.au.

We thank you for your support of Perennial during the time of your investment.

Yours sincerely,



Julie Orr
General Manager Operations
On behalf of the Responsible Entity
IOOF Investment Management Limited