

Perennial Socially Responsive Shares Trust

Monthly Report as at 31 December 2012

	Month %	3 Months %	Financial YTD %	1 Year %	2 Years % p.a.	3 Years % p.a.	5 Years % p.a.
Perennial Socially Responsive Shares Trust*	2.6	5.5	14.5	19.3	1.7	1.2	-2.4
S&P/ASX 300 Accumulation Index	3.3	6.8	16.1	19.7	3.3	2.8	-1.8
Value Added (Deducted)	-0.7	-1.3	-1.6	-0.4	-1.6	-1.6	-0.6
Net Performance	2.6	5.3	13.9	18.2	0.7	0.2	-3.3

* Gross Performance. Past performance is not a reliable indicator of future performance.

- The Japanese equity market was particularly strong following newly elected Prime Minister Shinzo Abe's pledge to battle deflation and boost export competitiveness.
- The strongest performing sectors were materials (up 4.6%), capital goods (up 11.6%), diversified financials (up 8.5%) and banks (up 4.0%).
- The biggest positive contributor to performance during the month was Fortescue (up 20.5%).

Trust Performance Overview

The Perennial Socially Responsive Shares Trust (the Trust) finished up 2.6% during December, underperforming the S&P/ASX 300 Accumulation Index (the Index) return of 3.3% by 0.7%.

The top performer during the month was Fortescue (up 20.5%). A key factor for Fortescue's outperformance during the month was the rise in iron ore prices throughout December, in line with the usual seasonality from Chinese iron ore purchasers. Fortescue also benefited from several management decisions, namely the sale of a 25% stake in the Nullagine Iron Ore Project joint venture, the announcement that Fortescue had commenced a process to consider the potential sale of a minority interest in its port and rail infrastructure and to resume development work at Kings iron ore deposit. We view management's action and commitment to deleverage the balance sheet as supportive of our positive investment thesis.

ALS (up 13.7%) once again provided a positive monthly contribution. This followed the November reporting of its interim results and a series of investor meetings where management articulated future growth options and current trading conditions.

Lend Lease (up 7.9%) outperformed the market during the month due largely to being named preferred bidder on the AUD1 billion Sydney Convention Centre Public Private Partnership (PPP) and an adjacent AUD1.5 billion mixed use development site. Lend Lease will earn fees from construction and project management, development management, operations and maintenance and potentially investment management. Between financial year 2014 and financial year 2019 total earnings before interest, taxes, depreciation and amortisation is expected to be about AUD200 million. In our view this helps to underpin the earnings outlook despite challenging non-residential

Perennial Socially Responsive Shares Trust

The Trust aims to provide a total return (after fees) that exceeds the S&P/ASX 300 Accumulation Index measured on a rolling three-year basis, by investing in a selection of listed companies which also embrace and engender social performance in their corporate culture.

Trust Manager:
Lee Mickelborough

Risk Profile:
High

**Trust FUM
(as at 31/12/12):**
AUD55.5 million

**Income Distribution
Frequency:**
Half yearly

**Team FUM
(as at 31/12/12):**
AUD3.0 billion

**Minimum Initial
Investment:**
\$25,000

Trust Inception date:
December 2001

APIR code: IOF0117AU

construction activity. The win is another example of Lend Lease's integrated property model following on from success at the nearby Barangaroo site and numerous hospital PPPs. We regard the company's ability to provide an integrated solution, particularly the funding piece, as a key competitive advantage which underpins sustainable, above average return on invested capital.

The most significant detractor to performance was Newcrest Mining (down 13.4%). The weak performance of the US dollar and downgrades to the December quarter production expectations both hit the stock price. The company remains confident of achieving the bottom end of the 2013 financial year production guidance (2.3 million ounces) despite a downgrade to the December quarter expectation. The market had factored in the ramp up of Cadia East and Lihir Mobile Offshore Production Unit projects earlier than management had suggested. We view this as a temporary factor. We remain confident that

the company has the ability to deliver both projects over the coming 6 to 12 months, resulting in significant volume growth for the company.

Following the better performance in November, Infigen Energy (down 10.7%) slipped back in December, despite no company news and rising renewable energy certificate prices. The summer period will be important for the company, which until this year has rarely reached forecast electricity production levels until this year. Some more consistency will be important to investor sentiment.

Another stock to detract value during the month was Worley Parsons (down 4.7%), with soft industry commentary regarding the capex outlook for the Canadian oil sands industry and general pressure from mining companies on service providers and capital plans. Canadian oil sands represents 5% to 10% of group earnings, and much of this relates to longer term asset optimisation work as opposed to more cyclical new construction activity. We believe that Worley Parsons is well placed to benefit from the changing US energy landscape with abundant cheap gas set to drive increased project activity in energy and industrial markets. Despite some softness in minerals and metals related project work, Worley Parsons is on track to achieve growth of around 10% with its differentiated local/global business model and focus on Tier 1 global oil companies and national oil companies. Our valuation for Worley Parsons is \$36.65, representing a 55% upside from current levels.

Not holding BHP or Rio Tinto in the Trust also hindered performance during December as both stocks outperformed the index with the rising iron ore and coal prices.

Trust Activity

Qube was added to the portfolio in December. The company is a provider of logistics and transport services covering stevedoring, land based logistics and multi-modal services. It also has a number of strategically located development assets that may provide further growth options in warehousing, container distribution and customs and quarantine processing. Qube has grown rapidly in recent years through a number of well executed acquisitions and is now in a position to capitalise on the growth options it has and the critical mass reached in a number of key parts of the logistics industry.

The management team is experienced and capable with many of the senior members of the team moving from Patrick Corporation in recent years. They have done an outstanding job identifying underserved parts of the industry and capitalised on those opportunities. The focus is now on cross selling its suite of services in logistics, ports and bulk handling to generate organic growth across the businesses. The strong growth profile over the next three years and improving return on invested capital in our view result in the stock still having considerable valuation upside.

We continued to build our position in Caltex during the month. The stock continued to perform well and a positive market update by the company resulted in significant upgrades to this year's earnings forecasts. Strong demand for premium products such as higher octane petroleum and diesel is helping margin expansion and importantly, returns are also rising.

Another stock we added to over the month was Macquarie Atlas. While it has been in the Trust for some time, the company was the beneficiary of some positive news on its French toll roads during the month. The French Government had planned to reduce certain tax deductions in interest payments for businesses but then made an exclusion for infrastructure concessions such as the APRR toll roads that Macquarie Atlas has an interest in. This helped lift the valuation, which remains close to 25% above the current share price.

We continued to reduce our holding in AMP as the share price approached our valuation. While we continue to see good growth in earnings and returns over the next few years, those attributes are now reflected in the current price.

We also further reduced our holdings in QBE Insurance and Bank of Queensland.

Market Overview

Most major global equity markets rose. While Japan's Nikkei (up 10.0%), Hong Kong's Hang Seng (up 2.8%), UK's FTSE100 (up 0.5%), the US S&P500 (up 0.7%) performed well, China's Shanghai Composite (up 14.6%) was the stand out.

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The end of December saw markets dominated by the US political debate over the so called “fiscal cliff” of tax increases and spending cuts. As the end of the year approached, doubt increased over the ability of the Congress to come up with a political solution and markets weakened. By year end, there has been some compromise, but a comprehensive fiscal plan for the future is yet to be agreed on. Economic news in the US was mixed, with consumer sentiment falling and the ISM Manufacturing Index weaker than expected. However, unemployment fell to a four year low of 7.7%.

The Japanese equity market was particularly strong following newly elected Prime Minister Shinzo Abe's pledge to battle deflation and boost export competitiveness. Improving economic indicators and the settling down of the new Chinese political order helped underpin the Shanghai Composite Index to its best month in over two years.

Domestically, the Reserve Bank of Australia trimmed the cash rate for the fourth time in 2012 to 3.0% and Federal Treasurer Wayne Swan abandoned plans to achieve a budget surplus in the current fiscal year citing lower tax revenues. Markets were not surprised by either. While the economy continued to add jobs and the unemployment rate fell to 5.2%, both consumer and business confidence indicators were particularly weak. Housing finance growth continued to be insipid, business lending flat and, excluding food, retail sales contracted in October.

The Australian dollar remained firm despite the rate cut and poor economic news, finishing the year at USD1.04. Commodity markets were mixed, with gold down 2.3%, Brent Crude down 0.2% and the London Metal Exchange base metals index down 0.5%. However, there was a dramatic recovery in bulk commodity prices. Iron ore gained over 25%, as Chinese inventories fell sharply and both metallurgical and thermal coal prices recovered over the month.

Within the domestic equity market there was a reversal of the sectoral trends of November. The market was led higher by materials (up 4.8%), capital goods (up 11.6%), diversified financials (up 8.5%) and banks (up 4.0%). Defensive sectors struggled to keep pace, with food and beverage (down 3.0%), telecommunications (up 1.5%),

consumer staples (up 1.3%) and real estate (up 1.4%) all underperforming.

Top Ten Holdings as 31 December 2012

Stock	Trust Weight %	Index Weight %
ANZ Banking Grp Ltd	7.7%	5.9%
National Aust. Bank	7.0%	5.0%
Commonwealth Bank.	6.8%	8.7%
SPI Futures	6.6%	0.0%
Origin Energy	4.9%	1.1%
CSL Limited	4.8%	2.4%
Westpac Banking Corp	4.8%	7.0%
Lend Lease Group	4.3%	0.4%
Challenger Limited	3.5%	0.2%
Fortescue Metals Grp	3.3%	0.7%

Asset Allocation as at 31 December 2012

Stock Name	Trust Weight %	Index Weight %
Energy	15.0%	6.4%
Materials	12.9%	21.7%
Industrials	8.8%	6.8%
Consumer Discretionary	0.0%	3.7%
Consumer Staples	0.0%	8.4%
Health Care	11.6%	4.5%
Financials-x-Real Estate	33.4%	33.8%
Real Estate	4.3%	7.3%
Information Technology	2.0%	0.7%
Telecommunication Services	0.0%	5.0%
Utilities	2.8%	1.7%
SPI Futures	6.6%	-
Cash	2.7%	-

Rounding accounts for small +/- from 100%.

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